

*Annual Statement*

TO THE

*Preferred Stockholders*

OF THE

**W. T. Grant Company**

*For the Fiscal Year Ended January 31, 1924~*

W. T. G. Co.

this copy to the  
file-basket.

Jackson & Curtis

APR 1924

*April 1st, 1924*

*To the Preferred Stockholders of the W. T. Grant Company:*

On the opposite sheet is our annual statement for the fiscal year ended January 31, 1924, as certified by the Company's Auditors together with a chart showing the growth of the Company's business and profits during the past nine years.

The year 1923 was the most prosperous year in the Company's history. Sales for the year amounted to \$20,625,388, an increase of \$5,242,727 or 34.08% over the previous year, and profits for the year, applicable to Preferred Dividends, were over seven times greater than the requirements thereof.

During the year eight additional stores were opened and six stores, previously in operation, were remodeled and enlarged. New stores were opened at Baltimore, Md.; Toledo, Ohio; Waco, Texas; Meriden, Conn.; Lima, Ohio; Hyde Park, Rockland and Norwood, Mass. The stores which were remodeled were those at Providence, R. I.; Waterbury, Conn.; Tampa, Florida; Johnstown, Pa.; Binghamton and Syracuse, N. Y.

The 7% participating preferred stock which was outstanding at the beginning of last year was exchanged during the year for a new issue of 8% Cumulative Preferred Stock and there was issued an additional amount of \$845,600, the proceeds of which were used to supply additional working capital necessitated by the Company's expansion. Some modification was also made in the by-laws of the Company in order that future expansion might be facilitated.

In my letter of last year I announced that arrangements were being completed for the distribution of a substantial amount of the Company's common stock to our executives and store managers. The plans, then referred to, have been successfully effectuated during the year and we feel that as a result of this policy we have been successful in creating, among those actively engaged in the management of the Company, an interest therein which could only be secured by a feeling of proprietorship.

As we look forward to the business of 1924, all the information now available indicates continued prosperity for our Company. During the year we will open additional stores at St. Paul, Minn.; Atlanta, Ga.; Greenville, S. C.; Hazelton, Pa.; Houston, Texas; Davenport, Iowa; Altoona, Pa.; Oshkosh, Wis.; and at new locations in Philadelphia and Erie, Pa., where our present leases are terminating. The increased business resulting from these new units together with greater operating efficiency will enable us, we hope, again to report a record year for the Company at the end of 1924.

Yours very truly,

W. T. GRANT,

*President.*

**CONDENSED STATEMENT**  
Chain of Sixty  
Department Stores

**W. T. GRANT COMPANY**

**NEW YORK CITY**

**January 31, 1924.**

*Assets*

Cash .....		\$886,851.83	
Accounts Receivable—Trade Creditors Debit Balances and Rentals.....		21,256.18	
Merchandise Inventories—Present Market Value.....		2,476,726.41	
Cash Surrender Value—Life Insurance Policies.....		18,849.77	\$8,408,183.64
Employees' Accounts Receivable.....			10,132.63
Land and Buildings.....	\$110,723.40		
Furniture and Fixtures.....	1,010,094.88	\$1,120,818.23	
LESS: Allowance for Depreciation.....		852,541.61	768,276.62
Alterations and Improvements of Leased Stores.....		\$1,538,435.52	
(This item is being written off over the terms of the leases)			
Unexpired Insurance Premiums, Supplies, Expense Advances.			
Prepaid Rent, Taxes and Interest.....		144,568.89	1,678,004.41
			<u>\$5,859,597.30</u>

*Liabilities*

Notes Payable—Borrowed Money.....		\$40,000.00	
Accounts Payable .....		281,508.38	
Accrued Accounts .....		226,006.22	497,509.55
Reserves:			
For Federal Income Tax 1923—(Estimated).....		\$205,000.00	
For Painting Stores.....		18,989.15	218,989.15
Real Estate Mortgage Payable—Due 1932.....			75,000.00
Deferred Income—Rents .....			1,971.66
Capital Stock:			
Preferred 8% Cumulative.....	\$2,500,000.00		
Common—No Par Value—50,000 Shares.....	1,500,000.00	\$4,000,000.00	
Surplus .....		1,066,126.94	5,066,126.94
			<u>\$5,859,597.30</u>

WE HEREBY CERTIFY that we examined the books of account and record pertaining to the Assets and Liabilities of the W. T. GRANT COMPANY—NEW YORK CITY, as at January 31, 1924, and, based on our examination and information submitted to us, it is our opinion that the above Condensed Statement shows the financial condition of the Company at the date stated. No contingent liabilities were reported to us and as far as we could ascertain none existed. March 10, 1924. (Signed) ERNST & ERNST.

Year Ending  
Jan. 31

**SALES AND PROFITS**

1916	\$3,061,689	*\$244,760	
1917	\$3,636,258	*\$267,834	
1918	\$4,510,776	*\$278,341	
1919	\$6,029,082	*\$323,557	
1920	\$7,941,688	*\$632,099	
1921	\$10,192,534	*\$557,880	
1922	\$12,728,412	*\$651,781	
1923	\$15,382,631	*\$1,010,927	
1924	\$20,625,388	*\$1,993,265	
	* Profits before Federal Taxes and Bonuses.		

# Location of W. T. Grant Company Stores

The geographical distribution of a company's stores has much to do with the security and earning power of its capital. Attention is called to the splendid diversification of the Grant locations, both from a geographical and industrial standpoint.

Cities	Population 1920 U. S. Census	Industries from which Purchasing Clientele Derives Income
Lynn, Mass.	99,148	Boots and shoes
Waterbury, Conn.	91,715	Brass and bronze manufactures
Bridgeport, Conn.	143,555	Automobiles, iron, brass, foundries
Lewiston, Me.	31,791	Textiles, boots and shoes
New Bedford, Mass.	121,217	Cotton goods
Fall River, Mass.	120,485	Cotton goods, dyeing textiles
Newark, N. J.	414,524	Largely diversified list
Portland, Me.	69,272	Lumber and timber products
Schenectady, N. Y.	88,723	Electrical machinery
Holyoke, Mass.	60,203	High grade paper, textiles
Johnstown, Pa.	67,327	Blast furnaces, steel works
Syracuse, N. Y.	171,717	Automobiles, typewriters
Albany, N. Y.	113,344	Printing and Publishing
Binghamton, N. Y.	66,791	Boots and shoes
Kalamazoo, Mich.	48,487	Paper and wood pulp, automobiles
Seranton, Pa.	137,783	Silk goods and coal
Norfolk, Va.	115,777	Lumber, timber and shipping
Lancaster, Pa.	53,150	Foundry and machine shops
Haverhill, Mass.	53,884	Boots and shoes
Dayton, Ohio	152,559	Cash registers, calculating machines
Eric, Pa.	93,372	Steam engines and boilers
Philadelphia, Pa.	1,823,779	Over 100 diversified industries
York, Pa.	47,512	Foundry and machine shops
Fort Wayne, Ind.	86,549	Foundry and machine shops
Pittsburgh, Pa.	588,343	Steel works and rolling mills
Reading, Pa.	107,784	Coal, iron, steel and glass
Louisville, Ky.	234,891	Tobacco manufactures
Rockford, Ill.	65,651	Furniture factories
Richmond, Va.	171,667	Tobacco products
Peoria, Ill.	76,121	Malt products, meat packing
Evansville, Ind.	85,264	Flour and grist mills, lead and zinc
St. Joseph, Mo.	77,939	Meat packing, wholesale center
Huntington, W. Va.	50,177	Glass, furniture, railroad shops
Brockton, Mass.	66,254	Boot and shoe industry
Union Hill, N. J.	20,651	Silk Manufacturing
Charleston, S. C.	67,957	Fertilizers, bakery products
Memphis, Tenn.	162,374	Cotton-seed oil manufactures, lumber
Tampa, Fla.	54,608	Cigar and cigarette factories
Little Rock, Ark.	65,142	Lumber and cotton-seed products
Pittsfield, Mass.	41,763	Electrical machinery, paper products
Macon, Ga.	52,995	Food products, cotton goods
East St. Louis, Ill.	66,767	Flour mills, grist mills, meat packing
Raleigh, N. C.	24,418	Agricultural products
Mobile, Ala.	60,777	Car and railroad shop construction
Providence, R. I.	237,595	Jewelry, textiles, machinery
Fort Worth, Texas	106,482	Oil refining, meat packing, rail center
Buffalo, N. Y.	506,775	Freight center, steel, flour manufacturing
Dallas, Texas	158,926	Flour, machine shops, manufacturing
San Antonio, Texas	161,329	Cotton-seed products, railroad shops, agriculture
Lima, Ohio	41,306	Locomotive works, motor trucks, etc.
Waco, Texas	38,500	Cotton
Meriden, Conn.	29,867	Jewelry, cutlery, etc.
Toledo, Ohio	243,164	Foundry, automobiles, etc.
Baltimore, Md.	733,826	Largely diversified list
Hyde Park (Boston, Mass.)		Machine tools
Rockland, Mass.	7,544	Boots and shoes
New Orleans, La.	387,408	Most important commercial city in the South
Norwood, Mass.	12,627	Printing and book binderies
Niagara Falls, N. Y.	50,760	Electro-chemical products